

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549



SEC 1410 (05-01)

## ANNUAL AUDITED REPORT FORM X-17A-5 **PART III**

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#### **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exhange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	3 04/01/01	_ AND ENDING $^{-0.3}$	/31/02
	MM/DD/YY		MM/DD/YY
A. RI	EGISTRANT IDENTIFIC.	ATION	
NAME OF BROKER-DEALER: Investment Bank Service	es. Inc.		OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF B	•		FIRM I.D. NO.
6200 Dutchman's Lane, S	Suite 305	RECEIVED	
	(No. and Street)	AUG 2 2 2002	
Louisville	Kentucky		6265
(City)	(State)	100	Code)
NAME AND TELEPHONE NUMBER OF	PERSON TO CONTACT IN RE		
Christopher L. Hargrove	· · · · · · · · · · · · · · · · · · ·		451-6633
	COLDINA NA ENGLISHE		Area Code – Telephone Number
B. AC	CCOUNTANT IDENTIFIC	ATION	
INDEPENDENT PUBLIC ACCOUNTANT	Γ whose opinion is contained in	this Report*	
		•	
Chilton & Medley, PLC	(Name – if individual, state last, fire	st middle name)	
	(Name - if mairitaan, state ass, fire	n, muuse sumej	
	Louisville	Kentucky	40202
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			Cock
Certified Public Accountant		buc.	
☐ Public Accountant		PROCE	D 5005
☐ Accountant not resident in U	Inited States or any of its possess	OLD lenois	NSON NCIAL
	FOR OFFICIAL USE ONL	Y INA	14011-

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

#### **OATH OR AFFIRMATION**

I, Christopher L. Hargrove	, swear (or affirm) that, to the best of my knowledge and
belief the accompanying financial statement and Investment Bank Services, Inc.	supporting schedules pertaining to the firm of
March 31 ,2002	, are true and correct. I further swear (or affirm) that neither
	rector has any proprietary interest in any account classified solely
N/A	
Subscribed and sworn to before me, in my presence, this 21st day of August, 2002.	Signature
August, 2002.	<u>President</u> Title
Notary Public Notary Public, State at Large, KY My commission expires Sept. 30, 2	₽OZ.
This report ** contains (check all applicable boxes):  (a) Facing Page.	
<ul> <li>(a) Facing Fage.</li> <li>(b) Statement of Financial Condition.</li> <li>(c) Statement of Income (Loss).</li> </ul>	
(d) Statement of Changes in Financial Condition.	
<ul> <li>(e) Statement of Changes in Stockholders' Equity or Par</li> <li>(f) Statement of Changes in Liabilities Subordinated to (</li> <li>(g) Computation of Net Capital.</li> </ul>	
☐ (h) Computation for Determination of Reserve Requirem	
<ul> <li>□ (i) Information Relating to the Possession or Control Re</li> <li>□ (j) A Reconciliation, including appropriate explanation of Computation for Determination of the Reserve Requi</li> </ul>	of the Computation of Net Capital Under Rule 15c3-3 and the
	Statements of Financial Condition with respect to methods of
(1) An Oath or Affirmation.	
<ul> <li>(m) A copy of the SIPC Supplemental Report.</li> <li>(n) A report describing any material inadequacies found to</li> </ul>	exist or found to have existed since the date of the previous audit.

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

INVESTMENT BANK SERVICES, INC. (a wholly-owned subsidiary of Professional Bank Services, Inc.)

**AUDITED FINANCIAL STATEMENTS** 

Years Ended March 31, 2002 and 2001

## INVESTMENT BANK SERVICES, INC.

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#### INDEPENDENT AUDITORS' REPORT ON FINANCIAL STATEMENTS

May 8, 2002

To the Board of Directors Investment Bank Services, Inc. Louisville, Kentucky

We have audited the accompanying balance sheets of Investment Bank Services, Inc. (a wholly-owned subsidiary of Professional Bank Services, Inc.) as of March 31, 2002 and 2001, and the related statements of operations, stockholder's equity and cash flows for the years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Investment Bank Services, Inc. as of March 31, 2002 and 2001, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

CHILTON & MEDLEY PLC

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Certified Public Accountants

# INVESTMENT BANK SERVICES, INC. BALANCE SHEETS March 31, 2002 and 2001

		2002	2001		
ASSETS					
CURRENT ASSETS					
Cash	\$	23,737	\$	18,377	
Short-term investment		10,000		10,000	
Accounts receivable		-		25,000	
Filing fees refundable		-		3,640	
Prepaid expenses		352		352	
	\$	34,089	\$	57,369	
LIABILITIES AND STOCKHOLDER'S EQUITY					
CURRENT LIABILITIES					
Accounts payable	\$	<u> </u>	\$	23,400	
		· <u>-</u>	·	23,400	
STOCKHOLDER'S EQUITY					
Common stock, \$.01 par value, 100 shares					
authorized, issued and outstanding		1		1	
Additional paid-in capital		30,999		30,999	
Retained earnings		3,089		2,969	
	-	34,089	•	33,969	
	\$	34,089	\$	57,369	

# INVESTMENT BANK SERVICES, INC. STATEMENTS OF OPERATIONS Years Ended March 31, 2002 and 2001

	2002	2001
REVENUES	\$ 1,674,002	\$ 396,795
EXPENSES		
Consultant fees	1,669,000	381,695
Legal fees incurred for underwriting	-	10,000
Accounting fees	2,760	2,600
Filing fees	1,363	3,966
Insurance	603	591
Taxes and licenses	630	770
Miscellaneous	20	92
	1,674,376	399,714
LOSS FROM OPERATIONS	(374)	(2,919)
OTHER INCOME	40.4	512
Interest income	494	512
NET INCOME (LOSS)	\$ 120	\$ (2,407)

## INVESTMENT BANK SERVICES, INC. STATEMENTS OF STOCKHOLDER'S EQUITY Years Ended March 31, 2002 and 2001

	Commo	mon Stock Additional							
	Number			]	Paid in	R	etained		
	of Shares	An	nount		Capital	E	arnings		Total
BALANCE AT MARCH 31, 2000	100	\$	1	\$	30,999	\$	5,376	\$	36,376
NET LOSS FOR 2001			-				(2,407)	_	(2,407)
BALANCE AT MARCH 31, 2001	100		1		30,999		2,969		33,969
NET INCOME FOR 2002							120	_	120
BALANCE AT MARCH 31, 2002	100	_\$	11	\$	30,999	_\$	3,089	\$	34,089

# INVESTMENT BANK SERVICES, INC. STATEMENTS OF CASH FLOWS Years Ended March 31, 2002 and 2001

	2002		2001		
CASH FLOWS FROM OPERATING ACTIVITIES  Net income (loss)  Adjustments to reconcile net income (loss)  to net cash provided (used) by operating	\$	120	\$	(2,407)	
activities: (Increase) decrease in:					
Accounts receivable Filing fees refundable Prepaid expenses		25,000 3,640		(25,000) (3,640) 19	
Increase (decrease) in accounts payable		(23,400)		23,400	
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES CASH FLOWS FROM INVESTING ACTIVITIES		5,360		(7,628)	
Maturities of short-term investments		20,000		20,000	
Repurchase of short-term investments		(20,000)		(20,000)	
NET CASH PROVIDED INVESTING ACTIVITIES				<del>-</del>	
INCREASE (DECREASE) IN CASH		5,360		(7,628)	
CASH AT BEGINNING OF YEAR		18,377		26,005	
CASH AT END OF YEAR	\$	23,737	\$	18,377	

INVESTMENT BANK SERVICES, INC. NOTES TO FINANCIAL STATEMENTS March 31, 2002 and 2001

#### NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### General

Investment Bank Services, Inc. ("the Company") is a wholly-owned subsidiary of Professional Bank Services, Inc. ("the Parent Company"). The Company is registered as a securities broker/dealer under the Securities Exchange Act of 1934 and is a member of the National Association of Securities Dealers, Inc. The Company is primarily engaged in providing advice regarding the purchase and sale of financial institutions to other investors, assisting thrift institutions in converting from a mutual to a stock form of ownership, and assisting financial institutions in raising new capital for multiple purposes.

#### **Accounting Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

#### Accounts Receivable

No provision for doubtful accounts had been made at March 31, 2001, as management considered all amounts to be fully collectible. The entire balance of accounts receivable at March 31, 2001 related to one engagement and was collected during the year ended March 31, 2002.

#### Revenue and Cost Recognition

Revenues associated with the sale or conversion of financial institutions is recognized at the time the transaction is completed and the income is reasonably determined. Contingent expenses associated with activities, such as consultant fees and certain legal fees, are recognized concurrently with the revenues.

Revenue from consulting is generally recognized when the related service has been performed by the Company. Other operating expenses are accounted for on the accrual basis of accounting.

#### **Income Taxes**

In regard to the Company, determination of income for income tax purpose does not differ materially from generally accepted accounting principles. For purposes of federal income tax reporting, the Company files a consolidated return with the Parent Company. State and local income tax returns are computed on a separate entity basis.

INVESTMENT BANK SERVICES, INC. NOTES TO FINANCIAL STATEMENTS (Continued) March 31, 2002 and 2001 - draft

#### NOTE B - SHORT-TERM INVESTMENT

The Company holds a six-month certificate of deposit in the amount of \$10,000. Interest earned on this investment fluctuates based on the market at the time of renewal. The cost of the short-term investment approximates market value at March 31, 2002 and 2001.

#### NOTE C - RELATED PARTY TRANSACTIONS

The Company and its parent, Professional Bank Services, Inc., engage in various related party transactions in the normal course of business. Many of the customers of the Company are also customers of the Parent Company. The distinction lies in the nature of the services provided by the Company and the Parent Company. The Parent Company generally provides on-going consulting and professional services to these customers, while the Company is involved primarily in negotiating merger and acquisition agreements, providing advice regarding the purchase or sale of financial institutions, and raising new capital.

The Company has no employees of its own, but generally contracts with the Parent Company under a consultant arrangement to provide the resources to staff its engagement needs. Consultant fee expense to the Parent Company under this arrangement was \$1,669,000 in 2002 and \$381,695 in 2001. Accounts payable of \$23,400 at March 31, 2001, were due to the Parent Company.

#### NOTE D - NET CAPITAL REQUIREMENTS

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital, as defined by the rule. At March 31, 2002 and 2001, the Company has net capital of \$33,737 and \$8,617, respectively, which is in excess of the minimum requirement for the Company of \$5,000.

### NOTE E - CONCENTRATIONS OF RISK

For 2002, two engagements represent 96% of total revenues. Two engagements represented 91% of total revenues for 2001.

Additionally, the Company is dependent on the Parent Company for administrative support and staffing for engagements.

# CHILTON & MEDLEY CERTIFIED PUBLIC ACCOUNTANTS

# INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTARY INFORMATION REQUIRED BY RULE 17a-5 OF THE SECURITIES AND EXCHANGE COMMISSION

May 8, 2002, except for Schedules 2 and 3, as to which the date is August 1, 2002

To the Board of Directors Investment Bank Services, Inc. Louisville, Kentucky

We have audited the accompanying financial statements of Investment Bank Services, Inc. (a wholly-owned subsidiary of Professional Bank Services, Inc.) as of and for the years ended March 31, 2002 and 2001, and have issued our report thereon dated May 8, 2002. Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules 1, 2 and 3 presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

CHILTON & MEDLEY PLC

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Certified Public Accountants

SUPPLEMENTARY INFORMATION REQUIRED BY RULE 17a-5 OF THE SECURITIES AND EXCHANGE COMMISSION

### INVESTMENT BANK SERVICES, INC. SCHEDULES OF COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION March 31, 2002 and 2001

SCHEDULE 1

	2002		 2001
NET CAPITAL			
TOTAL STOCKHOLDER'S EQUITY	\$	34,089	\$ 33,969
NON-ALLOWABLE ASSETS Accounts receivable Prepaid insurance	:	(352)	 (25,000) (352)
NET CAPITAL	\$	33,737	\$ 8,617

There are no differences between net capital as reported above for the years ended March 31, 2002 and 2001, and those amounts included on the Company's computation included in Part IIA of Form X-17A-5, as of March 31, 2002 and 2001.

See independent auditors' report on supplementary information required by Rule 17a-5 of the Securities and Exchange Commission.



### INVESTMENT BANK SERVICES, INC.

SCHEDULE 2

COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS UNDER RULE 15c3-3 OF THE SECURITIES AND EXCHANGE COMMISSION March 31, 2002 and 2001

	٠.		2002	2001		
TOTAL CREDIT ITEMS TOTAL DEBIT ITEMS		\$	- -	\$	-	
	EXCESS OF TOTAL DEBITS OVER TOTAL CREDITS	\$	-	\$		
REQUIRED DEPOSIT		N	NONE	NO	ONE	

See independent auditors' report on supplementary information required by Rule 17a-5 of the Securities and Exchange Commission.

INVESTMENT BANK SERVICES, INC. SCHEDULE 3
INFORMATION RELATING TO POSSESSION OR CONTROL REQUIREMENTS
UNDER RULE 15c3-3 OF THE SECURITIES AND EXCHANGE COMMISSION
March 31, 2002

Because of the following, the Company is exempt from Rule 15c3-3 under the provisions of Section (k)(1):

- The Company is not an insurance company of any type and the Company does not have any transactions with registered investment companies. The Company does not have any dealer transactions (Section (k)(1)(i)).
- The Company's transactions as a broker (agent) are limited to the solicitation of share accounts for savings and loan associations insured by an instrumentality of the United States (Section (k)(1)(ii)).
- All funds and securities are promptly transmitted / delivered; no funds or securities are held and no money or securities are owed to customers (Section (k)(1)(iii)).
- The Company is not an insurance company of any type. (Section (k)(1)(iv).

See independent auditors' report on supplementary information required by Rule 17a-5 of the Securities and Exchange Commission.

# CHILTON & MEDLEY CERTIFIED PUBLIC ACCOUNTANTS

# INDEPENDENT AUDITOR'S REPORT ON INTERNAL ACCOUNTING CONTROLS REQUIRED BY SEC RULE 17a-5

August 1, 2002

To the Board of Directors Investment Bank Services, Inc. Louisville, Kentucky

In planning and performing our audits of the financial statements of Investment Bank Services, Inc. ("the Company"), for the years ended March 31, 2002 and 2001, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3(k)(1). The Company is exempt from Rule 15c3-3 under the exemption provisions of section (k)(1). Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons
- 2. Recordation of differences required by rule 17a-13
- Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance

# INDEPENDENT AUDITOR'S REPORT ON INTERNAL ACCOUNTING CONTROLS REQUIRED BY SEC RULE 17a-5 (Continued)

that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at March 31, 2002, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

CHILTON & MEDLEY PLC Certified Public Accountants

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